

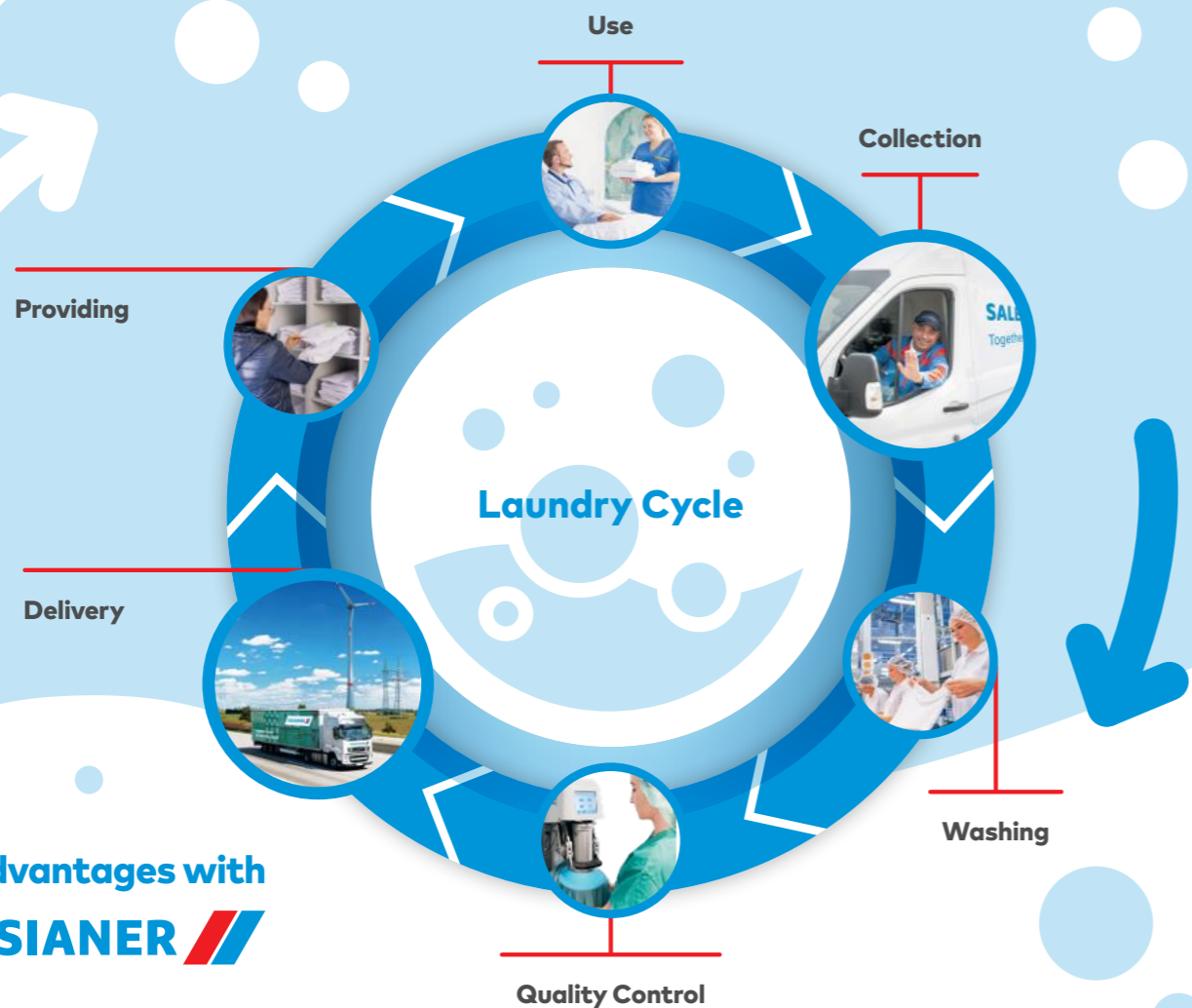


The Best for the Healthcare Sector.

Textile Supply at the Highest Standard.

SALESIANER 

Service Steps - Logistics



Your Advantages with SALESIANER

- ✓ **Cost Savings & Freedom of Investment**
High expenses for own textiles, laundry, personnel, storage and logistics are minimized or completely eliminated.
- ✓ **Renting Instead of Buying**
With SALESIANER's flexible rental system, you avoid high initial investments and benefit from predictable costs and low storage costs.
- ✓ **All-Round Service Included**
We take care of logistics, transport and training and are happy to advise you on optimising consumption.
- ✓ **Reliable Textile Supply**
SALESIANER has specialised in healthcare facilities for decades: Selection, processing and supply are holistic and needs-oriented.
- ✓ **Individual Support**
Customised solutions and offers, personal support and advice, as well as an experienced team - everything for your optimal modern textile management.

Ecology
Security
 Economic efficiency
Comfort
 Flexibility
Ecology
 Service Comfort Security
 Economic efficiency

Your Laundry Supply: Logistics & Hygiene Perfectly Combined.

Logistics Tailored to Your Needs

From central delivery to stocking textiles on the wards – SALESIANER provides customised logistics solutions perfectly aligned with your processes. This ensures a seamless laundry supply while at the same time relieving valuable staff resources.

Certified Hygiene

SALESIANER provides a certified rental textile service designed specifically for the healthcare sector. Our textiles are processed hygienically and comply with all relevant hygiene regulations - reliable, safe and traceable.

A key element is the strict separation of unclean and clean sides, both in terms of building design and throughout the entire processing procedure. Essential standards include:

- ✓ **Strict structural separation** of unclean and clean areas in our laundries
- ✓ **Thermal and chemo-thermal disinfection processes** that guarantee maximum cleanliness – residue-free and gentle on materials

Quality Without Compromise

SALESIANER relies on an integrated management system certified to international standards. Regular internal and external audits ensure compliance with our high quality standards.

Our sterile reusable surgical drapes and gowns are **Class 1s medical devices** and carry the **CE marking** in accordance with the Medical Devices Act – for proven safety in the operating theatre.

ISO 14001 ISO 9001 ISO 13485 ISO 50001 EN 14065 ISO 45001 ISO 14644 EN 13795

Modern, Hygienic, Comfortable.

Textiles for the highest demands:
Focus on comfort and protection.



Ward service

With smart logistics and sustainable textiles, SALESIANER guarantees an uninterrupted supply right up to the ward. Our cost optimisation program provides up-to-date transparency on consumption - for maximum efficiency with full cost control. Whether bed linen, towelling or patient shirts: you receive reliable quality for the well-being of your patients - flexible and cost-efficient.

Incontinence Service

SALESIANER offers sophisticated solutions for the sensitive issue of incontinence - safe, comfortable and discreet. We support nursing staff and patients with high-quality products and a reliable supply concept that eases the workload and builds trust.

Key benefits

- ✓ Crisis-proof thanks to the reusable cycle in Austria
- ✓ Flexible, regional local supply
- ✓ Competent service advice
- ✓ Guaranteed supply thanks to a comprehensive network of laundries throughout Austria
- ✓ Ward supply with optional textile logistics
- ✓ Guaranteed delivery on time to the agreed place

Bed Linen

SALESIANER offers a comprehensive range of bedding for medical treatment facilities (hospices, hospitals, clinics and private clinics) as well as rehabilitation centres, nursing homes, retirement homes, senior residences and surgery centres. The offer includes **quilted fabrics, pillow covers, duvet covers and sheets.**

Terry Towelling

Our terry towelling for the healthcare sector meets the highest hygiene standards and impresses with its quality. **Hand towels, shower towels, bath towels, bathrobes and bath mats** from SALESIANER are characterised by a pleasant feeling on the skin, optimal workmanship and special durability, making them ideal for the demanding use in healthcare facilities.

Incontinence Pads

The 3-layer **DRYCARE pad** from SALESIANER combines high lying comfort with maximum protection.

The top layer made of hard-wearing blended fabric ensures a pleasant feeling on the skin. In the middle layer, a highly absorbent fleece material reliably absorbs liquid. The lower laminate layer prevents liquid from penetrating and protects the material underneath.

A gentle massage effect promotes blood circulation, while sophisticated quilting reduces wrinkling and thus effectively helps to prevent pressure sores.

Customised Solutions.

Clothing Available Around the Clock for All Areas of Healthcare.



Your Personal Locker Service

With our locker service, your staff always receives clean workwear on time. In a perfectly coordinated process, the laundered clothing is delivered and placed directly into individual lockers by our service driver.

The available locker models, equipped with practical combination locks, offer five to fifteen compartments and come in various sizes. This ensures an organised and personalised supply for every employee.

Clothing Dispensing System ABAS

SALESIANER's automated dispensing system (ABAS) ensures workwear that is always available and hygienically processed – efficient, convenient and reliable.

The system is planned precisely to meet your requirements.

Collection of worn clothing and delivery of fresh textiles is carried out by SALESIANER according to the agreed service cycle.

A sustainable solution for modern textile management.

Clothing Service

SALESIANER offers a comprehensive range of clothing for the healthcare sector for all medical and nursing areas. This includes trousers, tunics, polo shirts, shirts and coats in various designs. The range is completed by department-specific clothing, which is available in different colors depending on the functional area.

For the safe handling of infectious patients, we offer certified protective gowns as your personal protective equipment.

Non-medical staff – for example in the kitchen, technical services or reception – are also equipped with high-quality chefs' wear, technicians' clothing or modern business attire.

In this way, we ensure a uniform, safe and professional appearance across all areas of your facility.

Key benefits

- ✓ High-quality workwear with carefully designed details
- ✓ Dispensing systems tailored to your facility
- ✓ Clothing for all professional groups
- ✓ Hygienic reprocessing
- ✓ Flexible supply system

SmartRoom

The Intelligent Workwear Solution

The walk-in SmartRoom with integrated RFID technology enables round-the-clock access to hygienically prepared pool clothing - efficient, space-saving and virtually maintenance-free. Simple operation, automatic stock management and the ability to remove multiple items at once optimise the entire supply process.

A pioneering solution for today's healthcare sector.

Personal laundry service.

Personalised clothing, bespoke care, a personalised service package.

Personal Laundry service

Your own personal wardrobe is an expression of your personality. This makes it all the more important to care for your diverse range of laundry and clothing items properly and gently. SALESIANER uses state-of-the-art technology and certified processes to ensure textile care of the highest standard – hygienically impeccable, safe and completely reliable.

Careful and sustainable

Our Personal Laundry Service is specifically tailored to the needs of care homes, nursing homes and retirement homes. It simplifies the handling of residents' personal laundry and delivers long-term cost savings. A well-designed system that cares for residents' personal laundry exactly according to their requirements – in a way that conserves resources and is cost-efficient.

Comfort & Safety

From handing in your laundry in your own laundry bag, to collection by one of our drivers, right through to delivery back to you, ready to put away, by one of our specialist laundries in Austria – SALESIANER guarantees a seamless service. For maximum convenience and peace of mind in your daily care routine.

Key benefits

- ✓ State-of-the-art and professional care for a wide variety of garments
- ✓ Relief for staff
- ✓ A comprehensive service with a hygiene guarantee for a particularly sensitive area
- ✓ Laundry delivered ready for the wardrobe per resident
- ✓ precise financial management and cost transparency
- ✓ Customised invoicing for special services
- ✓ Advice from local specialists

Kept to a high standard of hygiene

Our washing and cleaning processes are particularly gentle on the skin and environmentally friendly. We use state-of-the-art technology and sustainable processes that clean your textiles thoroughly yet gently. Compliance with strict environmental and hygiene standards is regularly audited by independent bodies.

Safely delivered to the right resident

Every item of clothing and underwear is fitted with a durable, colourfast label bearing a unique code. The IT-supported tracking system guarantees a quick and secure return to the owners – mix-ups are reliably prevented and full traceability is ensured.

Personal support to ease the burden on the care team

Our experienced SALESIANER customer service representatives actively involve the care team right from the planning stage. By providing personalised advice to staff, relatives and residents, we ensure that their specific needs are taken into account. This significantly reduces the workload on care staff and frees them up to focus on the actual care – where it is needed most.



Maximum Safety and Precision.

Reusable. The right way.

Individual. Safe. Sophisticated.

Every procedure is different - that's why we don't offer off-the-shelf solutions. Our sterile surgical sets are configured according to your requirements: from surgical gowns and drapes to single-use components and instruments for wound care. IT-supported processes guarantee maximum precision and traceability.

Together with your surgical team, we develop sets that fit perfectly - efficient, needs-based and flexibly adaptable. This reduces effort, saves costs and ensures safety in day-to-day surgery. SALESIANER supports you with experience, a system and personal support.

Modern, High-Quality Surgical Textiles

Our surgical textiles are made from technologically advanced materials such as tri-laminates and micro-filaments. They are durable, impermeable to liquids, breathable, antistatic and particularly skin-friendly. Functional details such as logical folds, tape zones and orientation arrows, make handling in sterile areas easier. The result: maximum safety, optimized workflow and the highest level of wearing comfort.

Certified. Controlled. Traceable.

Our surgical textiles are certified Class 1s medical devices and meet the strict requirements of EN 13795 - from barrier effect to particle release.

After processing, all textiles are carefully checked on light tables and light dummies, taped, functionally folded and put together into individual customer sets. The entire process is IT-supported - each item is clearly traceable via barcode.

With SALESIANER, you choose proven quality, documented safety and a supply you can rely on at all times - functional, sterile and precisely tailored to your needs.

Key benefits

- ✓ Tested quality and safety
- ✓ Seamless security of supply
- ✓ High flexibility
- ✓ Best wearing comfort
- ✓ Transparent costs
- ✓ Better environmental balance*
- ✓ Lower CO₂ emissions*



SmartPack

*Source: Life cycle assessment OP textiles reusable & disposable, 2024

Functional Design & Easy Handling

Our surgical products are precisely tailored to the requirements of day-to-day surgery so that they fit seamlessly into your workflows. Logical folds, self-explanatory markings and specifically placed adhesive zones enable quick, safe and hygienic handling.

Even under time pressure, each drape can be positioned with precision - whether for routine use or complex operations. This turns every set into a functional tool that simplifies procedures and noticeably relieves the surgical team.

Wearing Comfort in the OR

In the operating theater, comfort is not a luxury, but the basis for concentrated and safe work. Our surgical gowns are breathable, skin-friendly and comfortable to wear, even during long and stressful procedures.

Elasticated cuffs ensure a perfect fit, while the clear color coding of the sizes enables quick and unambiguous identification.

The high wearing comfort promotes well-being, concentration and stamina and thus contributes directly to the quality of medical care.

Because safety starts with what you wear.

- ✓ Microbiological sterility
- ✓ Barrier against penetration of blood and irrigation fluid
- ✓ Particle-free

On time. Plannable. Ready.

SALESIANER ensures that your surgical sets arrive exactly where they are needed! Our just-in-time logistics in conjunction with digital ordering processes guarantee maximum availability with minimum effort. Ideally, orders are placed in the same step as the surgical documentation.

Thanks to our three medical device production sites in Austria, we guarantee security of supply - flexible, predictable and reliable.

Operation: Act Green.



Austria's First Laundry Company with the Eco-Label

SALESIANER has received the UZ70 eco-label (rental textile service) for several of its plants.

Excellent Sustainability Report

Back in 2016, SALESIANER published its first sustainability report and received the ASRA Award for exemplary reporting.



Quality Management with Responsibility

SALESIANER is certified with ISO 14001 Environmental Management Systems, ISO 50001 Energy Management Systems and ISO 45001 Occupational Health and Safety.

- ISO 9001
- ISO 14065
- ISO 14001
- EN 14065
- ISO 22000
- ISO 27001
- ISO 45001
- ISO 50001

"Washing instead of burning."
Quote by a SALESIANER customer

The Right Way: Reusable.

60%
of direct and indirect greenhouse gas emissions in the healthcare sector come from the production and transportation of medicines, textiles, equipment and other purchases²

The eutrophication of waters is **35%** lower²

-60%
Summer smog

-60%
CO₂ emissions

-57%
Energy consumption

-80%
Waste

Reusable surgical textiles can be used up to **80** times.

-60%
Particulate matter

REUSABLE OR sets effect ...
according to life cycle assessment¹

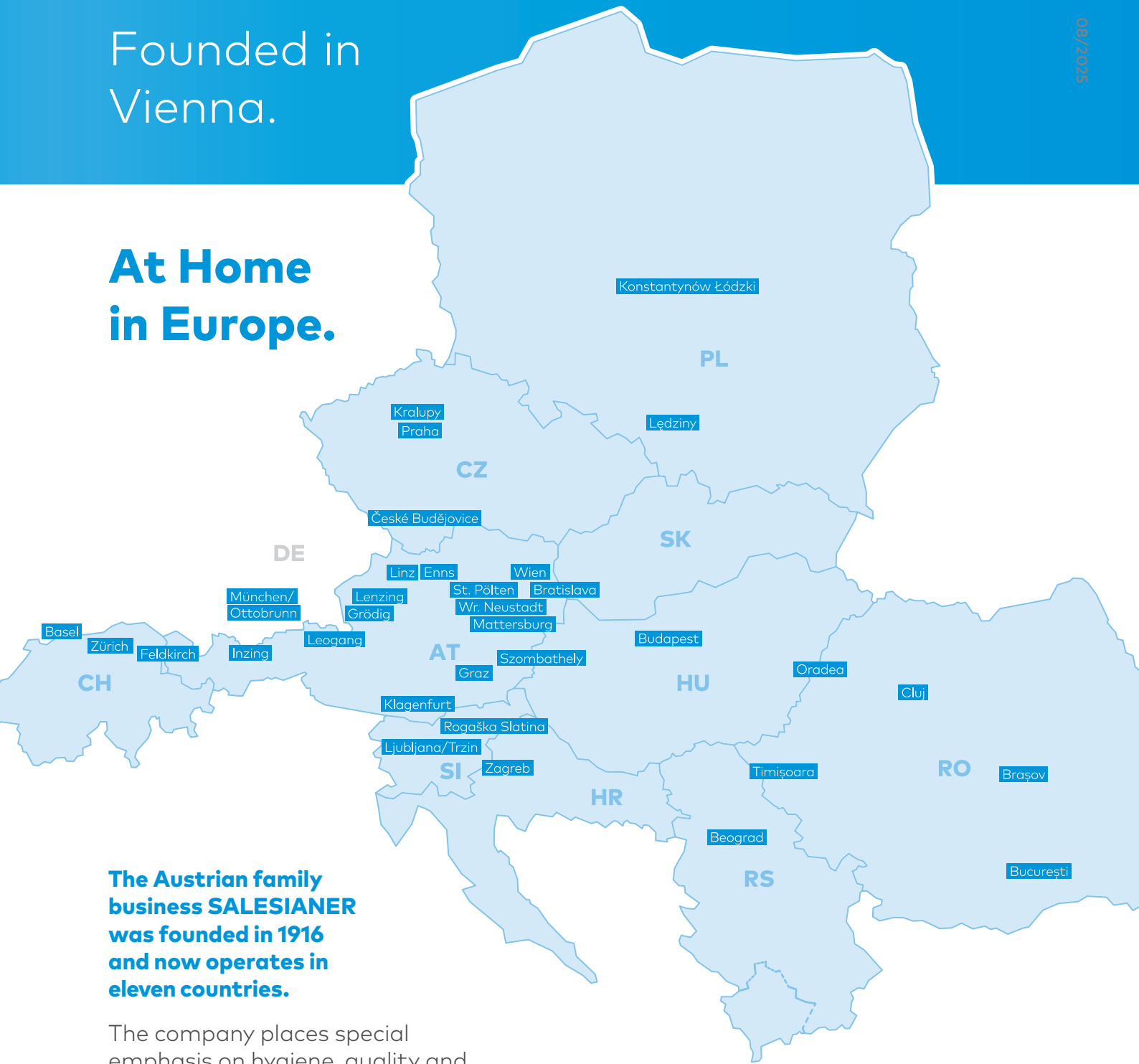


Sources:
¹ Bericht zur Ökobilanz OP-Textilien Mehrweg & Einweg / 2024, LCA OP-Textilien: <https://op-textilien.at/publikationen-studien>
² Wilfried von Eiff, Klinische Textilien im OP der Zukunft, 2016

Sustainable by Conviction.

Founded in Vienna.

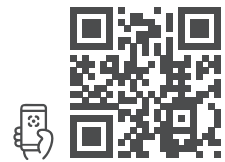
At Home in Europe.



The Austrian family business SALESIANER was founded in 1916 and now operates in eleven countries.

The company places special emphasis on hygiene, quality and personalised service.

Smooth customer supply and a strong commitment to sustainability are top priorities.



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We will be happy to advise you!

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